BEST AND FINAL OFFER PROPOSAL TO PROVIDE ASSESSMENT, DESIGN, INSTALLATION, AND OPERATION AND MAINTENANCE OF PHOTOVOLTAIC SYSTEM RFQ/RFP No. 3005 MOUNT SAN ANTONIO COLLEGE





Cameron Thorne, P.E. Project Developer Borrego Solar Systems, Inc. (619) 961-4514 cthorne@borregosolar.com



June 19, 2015

Teresa Patterson Manager, Purchasing Mt. San Antonio Community College – RFQ/RFP No. 3005 1100 North Grand Avenue Walnut, CA 91786

Dear Teresa,

Per your request, I am pleased to share Borrego Solar's Best and Final Offer to assess, design, install and operate a 2.2 MW solar photovoltaic system to generate clean electricity at Mt. San Antonio Community College.

We understand and appreciate the College's intent to proceed with a 2.2 MW non-export configuration with the goal to transfer to the RES-BCT schedule after June 30 2017.

Our updated offering includes two options: A fixed tilt offering as well as a ground mounted single-axis tracking solution, both sized to 2.2 MW. We have provided separate layouts, pricing, and energy production estimates for both options. As requested by the College, these updated offerings exclude copper wiring or privacy slats. We have received and acknowledge receipt of both the District's request for a Best and Final Offer as well as Addendum 1 to this request.

Consistent with our previous offerings for this project, we continue to specify only the highest possible quality equipment: Premium high efficiency monocrystalline solar modules from LG and inverters from SMA. The LG modules specified for this project are some of the most efficient modules available in the world and are over 22% more efficient than standard modules. Additionally LG is one of the most bankable and stable module manufactures in the business. The SMA inverters specified for this project have a 97.8% CEC efficiency rating. SMA is not only the world's leading inverter manufacturer by market share, but also has the best reputation for quality in the industry.

Additionally, we continue to offer one the of industry's most highly regarded Operations and Maintenance programs with two washings per year, a rigorous preventive maintenance program and 24/7 web-based monitoring. Our confidence in our O&M offering enables Borrego Solar to offer one of the strongest performance guarantees in the industry. Our 35 year operating track record plus our consistent profitability means we have the demonstrated stability and longevity to stand behind our commitments.

Why Borrego Solar?

Borrego Solar offers the College several key value propositions that are unique in the industry:

- The highest quality products: LG modules, SMA inverters, and racking from TerraSmart and Array Technologies. These products come with some of the strongest warranties in the industry.
- The most licensed solar firm in the state of California: Borrego has over 9 different licenses including A (General Engineering), B (General Building), C-10 (Electrical), C-46 (Solar) and others.
- **Demonstrated Non-Export and RES-BCT interconnection experience:** We have successfully designed, constructed, and interconnected RES-BCT systems and we are actively constructing and interconnecting an on-site 3.2 MW non-export solar system for the San Diego International Airport.

Generate Change. Choose Solar.

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- A full team of licensed Professional Engineers: Borrego Solar's in-house engineering staff includes a full team of licensed professional civil and electrical engineers to ensure the highest standards of quality for the College.
- An industry-leading O&M program backed by the strongest performance guarantee in the industry: In 2014 Borrego Solar systems produced at 102% of expected energy production.

We believe that for all of these reasons Borrego Solar is the College's lowest risk partner for this project. Additionally, we understand the District's need to meet key CSI milestones that require a successfully executed contract. Borrego Solar's executive team is standing by to personally manage a smooth and fast execution of this contract.

This project has the highest priority in our company and full support and attention at the executive level. Please do not hesitate to contact us if we can answer any further questions.

Sincerely,

Cameron Thorne, P.E. Project Developer Borrego Solar Systems, Inc. (619) 961-4523 cthorne@borregosolar.com

Mike Hall

Chief Executive Officer Borrego Solar Systems, Inc.



Table of Contents

PART V Pricing Proposal and Production Form	6
PART VI Technical Proposal	9
Revised Preliminary Layout of the System	10

Revised Attachments:

J. Revised PVS	yst Output	t Reports	14
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PART V Pricing Proposal and Production Form



2.2 MW Fixed-Tilt Ground Mount System

Attachment B.2 – Pricing Proposal and Production Form (Bid Sheet)

Bid Sheet

Proposer:	Borrego Solar Systems, Inc.	Borrego Solar Systems, Inc.					
Site:	Solar Site						
System Information:							
System Size (kWdc)	2,196.81						
System Output (kWh)*	4,129,686						
*Totaled from 8760 Generation Worksheet							
Ownership System Pricing							
Capital Costs:							
Project Management & Administration	\$ 53,109.00						
All Design	\$ 61,462.00						
PV Modules	\$ 2,405,636.00						
Inverters	\$ 314,509.00						
Electrical Switchgear and Metering	\$ 160,414.00						
All Structures	\$ 518,884.00						
All Construction	\$ 1,354,926.00						
Balance of System Components							
(e.g., Wiring, Conduit, Junction Boxes, Fuses, Fencing, Signage, etc.)	\$ 308,080.00						
Monitoring System & Weather Station	\$ 20,146.00						
Testing (Start-up, Acceptance, Inspections, etc.)	\$ 19,518.00						
Other (e.g., Training, Documentation, Permits, Warranties, etc.)	\$ 150,496.00						
Subtotal Capital Costs	\$ 5,367,180.00						
Operations and Maintenance Costs:							
Year One Operation & Maintenance Cost	\$ 31,668.02						
O&M Escalator	2.00%						
Performance Guarantee Costs:							

Attachment B.2 - Pricing Proposal and Production Form (Bid Sheet) - Fixed Page 1 of 1

20 Year Performance Guarantee Costs:

\$



2.2 MW Ground Mounted Single-Axis Tracker

Attachment B.2 – Pricing Proposal and Production Form (Bid Sheet)

Bid Sheet

Proposer:	Borrego Solar Systems, Inc.

Site:	Solar Site
System Information:	
System Size (kWdc)	2,196.81
System Output (kWh)*	4,622,355

*Totaled from 8760 Generation Worksheet

Ownership System Pricing	
Capital Costs:	
Project Management & Administration	\$ 52,791.00
All Design	\$ 96,045.00
PV Modules	\$ 2,391,226.00
Inverters	\$ 312,625.00
Electrical Switchgear and Metering	\$ 159,453.00
All Structures	\$ 1,016,350.00
All Construction	\$ 1,504,775.00
Balance of System Components	
(e.g., Wiring, Conduit, Junction Boxes, Fuses, Fencing, Signage, etc.)	\$ 306,235.00
Monitoring System & Weather Station	\$ 32,009.00
Testing (Start-up, Acceptance, Inspections, etc.)	\$ 19,400.00
Other (e.g., Training, Documentation, Permits, Warranties, etc.)	\$ 167,056.00
Subtotal Capital Costs	\$ 6,057,965.00
Operations and Maintenance Costs:	
Year One Operation & Maintenance Cost	\$ 34,841.68
O&M Escalator	2.00%
Performance Guarantee Costs:	
20 Year Performance Guarantee Costs:	\$ -

Attachment B.2 - Pricing Proposal and Production Form (Bid Sheet) - Tracker Page 1 of 1



PART VI Technical Proposal

Revised Proposed System Overview:

Proposed DC System Size & Energy Production									
Offering Type	Capacity (kWp DC)	1st Year Expected AC output (kWh)	25 Year Expected AC output (kWh)						
2.2 MW Fixed Tilt System	2,203.740	4,129,686	97,278,671						
2.2 MW Tracking System	2,196.810	4,622,355	108,883,975						

Revised Proposed Equipment List:

Equipment & Warranty Specifications										
Equipment Type	Qty	Description	Warranty							
LG 315 W modules (Fixed Tilt Option)	6996	LG315N1C-G4 Premium Efficiency, Monocrystalline Solar Module.	10 Year Workmanship, 25 Year Power Output							
LG 315 W modules (Tracking Option)	6974	LG315N1C-G4 Premium Efficiency, Monocrystalline Solar Module.	10 Year Workmanship, 25 Year Power Output							
SMA 2200 kW Central Inverter	1	SMA SC2200-US-10 1000V Central Inverter	10 Year							
DuraTrack HZ Single Axis Tracking System Solution (Tracking Option)		DuraTrack HZ	5 Year							
TerraSmart TerraFarm Racking Solution (Fixed Tilt Option)		Fixed Tilt Racking Solution	1 Year Workmanship, 20 Year Ground Screw Warranty, 20 Year Product Warranty							
AlsoEnergy Monitoring System	1	Gateway, Logger, & Monitoring Package	5 Year Warranty on all AlsoEnergy Equipment							

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Revised Preliminary Layout of the System:

Revised preliminary layouts of both options can be found on the following pages.

MT. SAN ANTONIO COLLEGE - LG 315 - FIXED TILT - EXPANDED - PV PROJECT



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ARRAY INFORMATION						PR	OJE P-S	ECT	NUI)073	MBE	R:	
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-	6,996	318	2,203.740	-	RELEASE LEVEL	PROPOSAL LAYOUT	PROPOSAL REVISION 1	PROPOSAL REVISION 2	PROPOSAL REVISION 3	PROPOSAL REVISION 4	PROPOSAL REVISION 5	PROPOSAL REVISION 6
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	M(OUNTED IN	LANDSCAPE (5x6)		DRAWN	RD	EH	RD	RD	RD	ТАҮ	MD
					DATE	04/30/15	05/04/15	05/05/15	05/20/15	05/28/15	05/29/15	06/17/2015
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PROJ	JECT INFORMATION							SYSTEMS INC. TO FACILITATE THE SALE AND INSTALLATION OF A SOLAR POWER SYSTEM FROM BORREGO SOLAR SYSTEMS. THIS IS A PRFI IMINARY						
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ANGLE ±45°	MODULES 6,974	STRINGS 317	2,196.810	(1) 2200	1		С) .						
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Revised Attachments:

J. Revised PVSyst Output Reports

PVSYST V5.73			Tarn `	Yates, I	Borrego	Solar	Systen	ns, Inc			19/06/15	Page 1/5	
Grid-Connected System: Simulation parameters													
Project : 15036 - Mt San Antonio College													
Geographical Site Mt SAC Country											United Stat	es	
Situation					Latitude	e 34.	D°N		Lon	gitude	117.9°W		
Time defined	as			Le	gal Time Albedo	e Tim 02	ie zone l 0	JT-8	A	ltitude	236 m		
Meteo data :													
Simulation vari	ant :	Fix	ed - T	20 A0 -	2.2 MV	V							
				Simula	tion date	e 19/	06/15 16	6h02					
Simulation para	neters												
Collector Plane	Orientat	ion			Til	t 20°			Az	zimuth	0°		
20 Sheds					Pitch	ח 9.4	0 m		Collector	width	5.10 m		
Inactive band	ام				Top	0.0	0 m 74 °	0	E	Bottom	0.00 m		
Shadings electrica	al effect				Cell size	e 15.0	6cm	0	Strings in	width	5		
Models used				Trans	spositior	n Per	ez		C	Diffuse	Measured		
Horizon				Averag	e Heigh	t 3.8	D						
Near Shadings		M	utual sh	nadings	of sheds	s Ele	ctrical ef	fect					
PV Array Charac	teristics	3											
PV module			Si-mo	ono	Mode	LG	315N1C	-G4 BS	S01				
Number of DV me	duloo			Manu	ufacture	r LG	Electron	lics		arallal	010 otringo		
Total number of F	v modu	les		Nb.	modules	s 22	110000185 16	U	nit Nom. I	Power	315 Wp		
Array global powe	er	· ·· · /=/		Nomin	al (STC)) 220	4 kWp	At	operating	cond.	1986 kWp (50°C)	
Array operating cl Total area	haracteri	stics (50	J°C)	Mod	U mpp Jule area	o 653 a 114	5 ∨ .73 m²		Ce	I mpp Il area	3040 A 10217 m²		
Inverter					Mode	ISN	1A SC-2	MVA w	/110 v2				
				Manu	ufacture	r SM	A					_	
Characteristics			0	perating	Voltage	e 570	-1000 V	U	nit Nom. I	Power	2200 kW A0)	
PV Array loss fa	ctors												
Thermal Loss fac	tor	Tomp	(0-000	U(c (const)) 25.0) W/m²K	(m/o)	Uv	(wind)	1.2 W/m²K /	m/s	
Wiring Ohmic Los	SS	remp.	(0-000	Global a	rrav res	20 C, . 3.6	mOhm	11/5.)	Loss Fr	action	1.5 % at ST	С	
Array Soiling Loss	ses	Jan	 Feb	Mar	Apr	May	June	July		action	0.0.% Nov	Dec	
		0.9%	0.9%	0.9%	0.9%	1.7%	0.9%	1.7%	0.9%	1.7%	2.6% 0.9%	6 0.9%	
Module Quality Lo	oss								Loss Fr	action	-0.1 %		
Module Mismatch		- norom	otrizotic		1014 -	- 1	ha (1/aa	o; 1)	Loss Fr	action	0.5 % at MF	P	
incidence effect, <i>i</i>	ASHRAE	: parame	einzalio)[]	iaivi =	= -		SI-I)	bo Para	meter	0.04		
System loss fact	tors												
AC wire loss inve	rter to tra	ansfo		Inverte	r voltage Wires	e 360) Vac tri m 3x500	0 mm²	Loss Fr	action			
External transform	ner	Iro	n loss (24H cor	inection) 215	60 W		Loss Fr	action	0.1 % at ST	C	
		Re	sistive/	Inductive	e losses	s 0.6	mOhm		Loss Fr	action	1.0 % at ST	С	

PVSYST V5.73	Tarn Yates, Borrego Solar Systems, Inc.	19/06/15	Page 2/5
	Grid-Connected System: Simulation parameters (continue	ed)	
User's needs :	Unlimited load (grid)		

PVSYST V	5.73	73 Tarn Yates, Borrego Solar Systems, Inc. 19/06/15 Page											Page 3/5	
Grid-Connected System: Horizon definition														
Project :			15036 - Mt San Antonio College											
Simulation	n variar	nt:	Fixed - T20 A0 - 2.2 MW											
Main syster Horizon PV Field Ori PV modules PV Array Inverter User's need	System type Grid-Connected Average Height 3.8° Sheds disposition, tilt 20° azimuth Model LG315N1C-G4 BSS01 Pnom Nb. of modules 6996 Pnom total Model !SMA SC-2MVA w110 v2 Pnom Unlimited load (grid)								0° 315 Wp 2204 kWp 2200 kW ac					
Horizon			Average Height3.8°Diffuse FactorAlbedo Factor100 %Albedo Fraction								0.98 0.77			
Height [°]	4.0	4.0	3.0	3.0	4.0	4.0	3.0	3.0	4.0	4.0	5.0	4.0	4.0	
Azimuth [°]	-180	-164	-163	-145	-144	-141	-140	-139	-138	-137	-136	-135	-133	
Height [°]	3.0	3.0	2.0	2.0	3.0	3.0	2.0	2.0	1.0	2.0	2.0	1.0	1.0	
Azimuth [°]	-132	-131	-130	-128	-127	-126	-125	-124	-123	-122	-89	-88	-70	
Height [°]	2.0	2.0	1.0	1.0	2.0	2.0	3.0	3.0	4.0	4.0	5.0	5.0	6.0	
Azimuth [°]	-69	-57	-56	-42	-41	-32	-31	-27	-26	-18	-17	-14	-13	
Height [°]	6.0	5.0	5.0	4.0	4.0	5.0	5.0	6.0	6.0	7.0	7.0	6.0	6.0	
Azimuth [°]	12	13	16	17	27	28	29	30	34	35	59	60	67	
Height [°]	7.0	7.0	6.0	6.0	5.0	5.0	3.0	3.0	4.0	4.0	3.0	3.0	4.0	
Azimuth [°]	68	82	83	96	97	98	100	110	111	122	123	148	149	
Height [°]	3.0	3.0	4.0	4.0	5.0	5.0	4.0	4.0						
	150	150	157	101	162	169	170	180						
Meteonorm horizon for, Lat. = 34.040°, Long. = -117.845° 90														
60 60 9h 9h 45 30 7h 10h 9h 10h 10h 14h 14h 15h 16h 17h														

0 Azimuth [°]

30

60

-30

18h

the plane

120

90

6h

-90

D

-60

15

0<u>7</u> -120



Legends: GlobHor T Amb GlobInc GlobEff Horizontal global irradiation Ambient Temperature Global incident in coll. plane Effective Global, corr. for IAM and shadings

EArray E_Grid EffArrR EffSysR Effective energy at the output of the array Energy injected into grid Effic. Eout array / rough area Effic. Eout system / rough area



PVSYST V5.73	Tarn Yates, Borrego Solar Systems, Inc.										19/06/15	Page 1/4
Grid-Connected System: Simulation parameters												
Project : 15036 - Mt San Antonio College												
Geographical Sit	e			Mt SAC						ountry	United Stat	es
Situation Time defined as				Le	Latitude gal Time Albedo	e 34.0 e Tim	34.0°N Time zone UT-8 0.20			ngitude Altitude	117.9°W 236 m	
Meteo data :		11	785340	05_980	9, NREI	SPP	SPP					
Simulation variant : Tracker - T0 A0 - 2.2 MW												
				Simula	ation date	e 19/0	06/15 15	h49				
Simulation paran	neters											
Tracking plane, t Rotation Limit	ilted Ax tations	is		Mini	Axis Til imum Ph	t 0° i -45°	0° -45°			zimuth um Phi	0° 45°	
Backtracking stra Inactive band	ategy		Tracker Spacing Left			g 3.28 t 0.00	3.28 m 0.00 m			r width Right	1.64 m 0.00 m	
Models used			Transposition				Perez			Diffuse	Measured	
Horizon			Average Height			t 3.8°	3.8°					
Near Shadings			No Shadings									
PV Array Charac	teristics	;										
PV module Number of PV mo Total number of P Array global powe Array operating ch Total area	es stics (5	Si-mono Model Manufacturer In series Nb. modules Nominal (STC) s (50°C) U mpp Module area			LG: LG 22 r 697 219 653 4 114	LG315N1C-G4 BSS01LG Electronics22 modulesIn parallel6974Unit Nom. Power2197 kWpAt operating cond.653 VI mpp11437 m²Cell area			oarallel Power g cond. I mpp ell area	317 strings 315 Wp 1980 kWp (3031 A 10185 m²	50°C)	
Inverter					Mode	I !SN	IA SC-2	MVA w	110 v2			
Characteristics			0	Man perating	g Voltage	r SM. e 570	A -1000 V	U	nit Nom.	2200 kW A0	c	
PV Array loss fac Thermal Loss fact => Nominal Op	c tors or oer. Coll.	Temp.	(G=800	L) W/m²,	lc (const Tamb=2	onst) 25.0 W/m²K Uv (wind) nb=20°C, Wind=1 m/s.) NOCT				(wind) NOCT	1.2 W/m²K / m/s 47 °C	
Wiring Ohmic Los	s		Global array res.			. 3.6	3.6 mOhm		Loss Fraction		1.5 % at STC	
Array Solling Loss	ses	Jan. 0.9%	Feb. 0.9%	Mar. 0.9%	Apr. 0.9%	May 1.7%	June 0.9%	July 1.7%	LOSS F 0.9%	1.7%	2.6% 0.9%	. Dec. 6 0.9%
Module Quality Loss Module Mismatch Losses Incidence effect, ASHRAE parametrization						= 1-1	DO (1/COS	si-1)	Loss F Loss F bo Para	raction raction ameter	-0.1 % 0.5 % at MF 0.04	
System loss factors Inverter voltage 360 Vac tri												
WiresExternal transformerIron loss (24H connection)Resistive/Inductive losses						s 34 r) 214 s 0.6	34 m 3x2500 mm²Loss Fraction2144 WLoss Fraction0.6 mOhmLoss Fraction			0.5 % at STC 0.1 % at STC 1.0 % at STC		
User's needs :			Unl	imited lo	oad (grid)						

PVSYST V	5.73	Tarn Yates, Borrego Solar Systems, Inc. 19/06/15										Page 2/4		
Grid-Connected System: Horizon definition														
Project : 15036 - Mt San Antonio College														
Simulation	varia	ant :	Tracker - T0 A0 - 2.2 MW											
Main syster Horizon PV Field Ori PV modules PV Array Inverter User's need	ameters on	trackin	Av g, tilted a Nt Unlimite	System erage He axis, Axi N o. of moo N ed load (type eight s Tilt lodel lules lodel grid)	Grid-Cor 3.8° 0° LG315N1 6974 ISMA SC	C-G4 B	Azimuth Pnom om total Pnom	0° 315 V 2197 2200	0° 315 Wp 2197 kWp 2200 kW ac				
Horizon				Average Height3.8°Diffuse FAlbedo Factor100 %Albedo Fra						e Factor Fraction	1.00 0.00			
Height [°]	4.0	4.0	3.0	3.0	4.0	4.0	3.0	3.0	4.0	4.0	5.0	4.0	4.0	
Azimuth [°]	-180	-164	-163	-145	-144	-141	-140	-139	-138	-137	-136	-135	-133	
Height [°] Azimuth [°]	3.0 -132	-131	-130	2.0	3.0 -127	3.0 -126	2.0	2.0 -124	1.0 -123	2.0 -122	2.0 -89	1.0 -88	1.0 -70	
Height [°]	2.0	2.0	1.0	1.0	2.0	2.0	3.0	3.0	4.0	4.0	5.0	5.0	6.0	
Azimuth [°]	-69	-57	-56	-42	-41	-32	-31	-27	-26	-18	-17	-14	-13	
Height [°]	6.0	5.0	5.0	4.0	4.0	5.0	5.0	6.0	6.0	7.0	7.0	6.0	6.0	
Azimutn [*]	7.0	7.0	60	17	27 5.0	28 5.0	29	30	34 4 0	35 4.0	59 3.0	50 3.0	4.0	
Azimuth [°]	68	82	83	96	97	98	100	110	111	122	123	148	149	
Height [°]	3.0	3.0	4.0	4.0	5.0	5.0	4.0	4.0						
Azimuth [°]	150	156	157	161	162	169	170	180						
	90		Meteo	norm ho	rizon fo	or, Lat. :	= 34.040°	, Long.	= -117.8	345°				
	90 - 75 - -			11h			12h (1) (2)		13h		1: 22 june 2: 22 may 3: 20 apr - 4: 20 mar - 5: 21 feb - 6: 19 jan - 7: 22 dece	- 23 july 23 aug _ 23 sep 23 oct _ 22 nov mber _		
	- 60 — -	ç	10h	\mathbf{i}	T	$\left\{ -\right\}$	4	\square		14h	λ	-		
Sun height [°]	- 45 — -	8h	\mathbb{N}				5	$\left(\int \right)$	\bigwedge		15h 16h	-		
30 7h 15 6h 18h														
~~~~	~ <u>t</u> ≁		K Å	<u> </u>	,^		<u>``</u>			$\vee \vee$	$\backslash X$			
	-120	-9	U	-60	-30	Azir	0 nuth [°]	30	60		90	12	J	



#### Tracker - T0 A0 - 2.2 MW Balances and main results

0.2

0.0

Jan Feb Mar

May

Jun

Apr

Jul

Aug Sep

Oct

	GlobHor	T Amb	GlobInc	GlobEff	EArray	E_Grid	EffArrR	EffSysR
	kWh/m²	°C	kWh/m²	kWh/m²	MWh	MWh	%	%
January	96.8	10.33	124.8	119.3	258.6	249.2	18.12	17.46
February	106.0	8.88	134.6	130.0	278.1	267.9	18.07	17.41
March	162.6	10.49	207.9	202.1	423.7	407.6	17.82	17.14
April	186.4	14.23	234.8	229.5	465.2	447.5	17.32	16.67
Мау	211.4	15.48	259.7	253.9	507.7	488.2	17.09	16.44
June	215.5	20.12	261.7	256.1	502.7	483.8	16.80	16.16
July	239.3	22.96	298.7	292.8	563.9	542.9	16.50	15.89
August	221.8	23.64	279.9	274.6	533.4	513.6	16.66	16.04
September	172.7	21.05	219.8	214.4	423.0	407.6	16.82	16.21
October	136.2	14.48	174.1	168.7	346.1	333.6	17.38	16.75
November	106.7	13.71	138.9	133.6	283.3	273.0	17.83	17.18
December	92.1	7.51	121.0	115.6	254.0	244.7	18.36	17.69
Year	1947.4	15.27	2455.9	2390.7	4839.9	4659.6	17.23	16.59

Legends: GlobHor T Amb GlobInc GlobEff Horizontal global irradiation Ambient Temperature Global incident in coll. plane Effective Global, corr. for IAM and shadings

Aug

Oct

Sep

May Jun Jul

EArray E_Grid EffArrR EffSysR Effective energy at the output of the array Energy injected into grid Effic. Eout array / rough area Effic. Eout system / rough area





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